



**SUBURBAN  
RAIL LOOP**

# REGISTRATION OF INTEREST SUBURBAN RAIL LOOP

February 2020

Public (Unclassified)

## IMPORTANT NOTICE

### **Purpose**

The Victorian Government announced Suburban Rail Loop (SRL) in August 2018. This Registration of Interest (ROI) is issued by Suburban Rail Loop Authority (SRLA) on behalf of the State of Victoria (State) to facilitate market engagement in relation to the procurement and delivery of SRL rail infrastructure. That market engagement may involve market written submissions, market consultation sessions and market soundings.

### **Confidentiality**

The information subsequently supplied or given by SRLA is confidential and accordingly any such information may not be published, reproduced, copied or disclosed to any person, other than the recipient's employees and professional advisers, or used for any purpose other than as contemplated by this ROI.

The recipient must not make any public statement, press release or other communication relating to the information contained or subsequently supplied or given without the prior written approval of the State.

The respondent acknowledges that the State and SRLA will keep the ROI responses confidential provided that the State and SRLA may publicly publish the name and/or location of the respondent and make any other disclosures as required by law.

### **Disclaimer**

This ROI is not intended to form the basis of any investment decision. No part of this ROI constitutes a recommendation, offer, invitation or solicitation in relation to SRL. Recipients must conduct their own independent review, investigations and analysis of the prospective works and rely entirely on such reviews, investigations and analysis and not on this ROI.

This ROI has been provided to the recipient for information purposes only and upon the express understanding that the recipient will use it only for the purposes and on the conditions set out in this ROI. SRLA reserves the right to decline to send further information to any respondent to this ROI.

No guarantee, representation or warranty (express or implied) is given by or on behalf of the State (including without limitation its employees, agents, associates and advisors) as to the quality, accuracy, reliability or completeness of the information contained in this ROI or any other information supplied by or on behalf of the State or that reasonable care has been taken in compiling or preparing any information.

### **Pre-qualification Requirements**

Unless otherwise determined by SRLA (in its absolute discretion), a respondent to this ROI will only be invited to participate in the market engagement process for SRL if it satisfies the pre-qualification requirements set out in section 2.2 of this ROI.

### **Acknowledgement**

By retaining this ROI and submitting a ROI response, recipients acknowledge that they have read, understood and accepted the terms of this ROI.

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## 1. INTRODUCTION

Suburban Rail Loop Authority (**SRLA**) has been nominated on behalf of the Victorian Government to investigate, develop and deliver components of the Suburban Rail Loop (**SRL**).

Melbourne is Australia's fastest growing city, with population projected to reach almost 8 million people by 2051. This growth will require some 1.6 million additional dwellings and 1.5 million jobs to be created, as well as significant investments in infrastructure, health, education and transport.

Further evolution of Melbourne's transport network is required to connect people to jobs and services as population grows.

SRL is a proposed new orbital rail link connecting Melbourne's middle suburbs to priority growth precincts. It will also include new stations and precinct development, connecting more Victorians to major health, education and employment centres.

SRL will transform Victoria's public transport system and deliver significant urban renewal outcomes for Melbourne. It will improve access to jobs and provide opportunities for new industries to develop.

For further information visit [suburbanrailloop.vic.gov.au](http://suburbanrailloop.vic.gov.au)

## 2. PURPOSE OF REGISTRATION OF INTEREST

### 2.1. PURPOSE OF ROI

The purpose of this ROI is to allow SRLA to:

- develop an understanding of organisations that are interested in SRL rail infrastructure and have the requisite experience, capability and capacity to potentially assist in delivering SRL;
- gain a preliminary indication of the private sector's appetite to invest in the components of SRL, focused on rail infrastructure;
- establish a structured process for greater interaction, information sharing and 'market testing' of proposed key commercial principles, processes and timing for delivery of SRL; and
- provide an opportunity for respondents to this ROI to commence discussions between potential major contractors, financiers, rail systems providers and other relevant providers, stakeholders and advisers, noting that SRLA would not be facilitating any such discussions.

It should be noted that the ROI process is not a pre-qualification for any formal procurement process.

### 2.2. SELECTION TO PARTICIPATE IN FUTURE MARKET INTERACTIONS

The information provided by respondents in the ROI Response Schedule (Appendix A) will be used by SRLA in its sole and absolute discretion to determine whether a respondent will be invited to participate in future, pre-procurement, market interactions for SRL regarding rail infrastructure.

In exercising its discretion, SRLA will consider respondents for participation in such future market interactions based on each respondent's capacity to meet the following criteria:

**For designers, engineers, constructors, rail systems providers, rollingstock providers or other rail infrastructure providers:**

- revenue (in Australia or internationally) for the 2017-18 and/or 2018-19 financial year/s of greater than AUD100 million; and
- experience of, or current involvement in, large scale (i.e. greater than AUD150 million) rail or civil construction, design or rail signalling contracts.

**For sponsors, investors or financiers:**

- participation in funding, sponsoring or investing in a large scale (i.e. greater than AUD150 million) rail or civil construction, rail operation and/or rollingstock, rail design or rail signalling project.

**For property developers:**

- developers with experience in large scale (i.e. greater than AUD50 million) integrated property development, which may include a combination of retail, commercial or residential development, on or around transport infrastructure.

**For architects:**

- revenue (in Australia or internationally) for the 2017-18 and/or 2018-19 financial year/s of greater than AUD50 million; and
- experience of, or current involvement in, large scale (i.e. greater than AUD150 million) rail transport architecture projects.

**For rail operators:**

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- revenue (in Australia or internationally) for the 2017-18 and/or 2018-19 financial year/s of greater than AUD100 million; and
- experience of, or current involvement in, large scale (i.e. greater than AUD150 million) rail operations in major Australian or international cities.

In addition to any market engagement SRLA may pursue with ROI respondents, the State may choose in its absolute discretion to undertake further market engagement regarding prospective investors in SRLA precincts. A response to this ROI will have no bearing on any further engagement the State may undertake regarding wider development opportunities.

## 3. INSTRUCTIONS FOR REGISTERING INTEREST

### 3.1. GENERAL INSTRUCTIONS

SRLA is now seeking registrations of interest from suitably experienced and qualified respondents (see section 2.2) who may be interested in tendering for (or providing finance in relation to) SRL.

Organisations that are interested in participating in tendering for SRL are encouraged to register their interest.

Responses to this ROI should be provided in accordance with the information outlined in the ROI Response Schedule (Appendix A). No other information is to be submitted.

Responses to this ROI are to be submitted by email to [procurement@srla.vic.gov.au](mailto:procurement@srla.vic.gov.au)

Respondents may submit their responses at any stage from the release of this ROI.

### 3.2. ADDITIONAL INFORMATION FOR RESPONDANTS

Respondents to this ROI should note that:

- SRLA may have discussions with organisations that do not submit a response to this ROI;
- respondents should register interest as individual entities (partially or fully formed consortium structures are not required to be registered at this stage);
- ROI responses should contain the minimum information set out in the ROI Response Schedule (Appendix A);
- a decision not to submit an ROI will not preclude an organisation from participating in the formal procurement process; and
- any information made available to respondents that are invited to participate in future, pre-procurement, market interactions is expected to be made available to all respondents prior to the release of any tender issued by SRLA in relation to the relevant procurement.

#### **Market-led Proposals**

This ROI process is not to be used for the submission of a Market-led Proposal. Submission of any Market-led Proposal should follow the process outlined in the Department of Treasury and Finance's *Market-led Proposal Guidelines* available at <https://www.dtf.vic.gov.au/infrastructure-investment/market-led-proposals>.

## 4. APPENDIX A: ROI RESPONSE SCHEDULE

Respondents wanting to register their interest must respond by providing the information outlined in this Response Schedule. Information not requested in this Response Schedule will not be considered.

The response is to be limited to six pages in total.

Responses should address each of the following:

### 4.1. CONTACT DETAILS

KEY CONTACT	
Name	
Title	
Phone	
Mobile	
Email	
Office Address	

ALTERNATIVE CONTACT	
Name	
Title	
Phone	
Mobile	
Email	
Office Address	

## 4.2. BUSINESS OVERVIEW

Brief overview of the respondent's business including:

1. major areas of operation;
2. capacity relative to the potential scope and cost of SRL; and
3. the regions in which the respondent operates.

### 4.3. ORGANISATION KEY FINANCIALS AND EMPLOYEE INFORMATION

	AUSTRALIA	TOTAL
Annual Turnover (\$AUD)		
Number of employees		

### 4.4. RELEVANT EXPERIENCE

Brief description of no more than four recent relevant projects that the respondent has been engaged on, including the project name, value, client organisation and the respondent's specific role .

## 4.5. AREA OF INTEREST

Indicate which areas of SRL, the respondent wishes to participate in:

- Constructor
- Designer/Engineer
- Rail Systems Provider / Rollingstock Provider / Other Rail Infrastructure Provider
- Sponsor / Financier / Investor
- Property Developer
- Architect
- Rail Operator

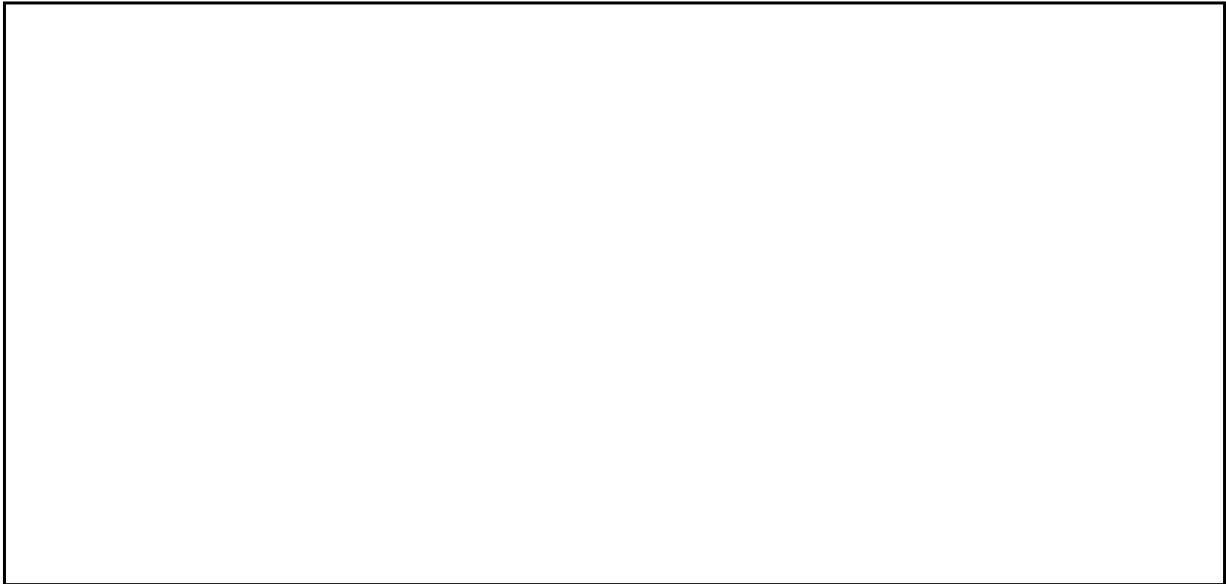
The respondent is only required to complete the item below if its area of interest is Sponsor / Financier / Investor and/or Property Developer (as nominated above).

The respondent should provide a brief indication of the respondent's appetite to invest in SRL. Responses should include the respondent's level of interest and any factors that may impact on the respondent's appetite to invest in SRL (and which component(s) of SRL the respondent would seek to invest in). It is expected that SRL will create significant value and Government will be exploring ways in how value will be shared in the delivery of SRL (in accordance with the Value Creation and Capture Framework, further details available at <https://www.dpc.vic.gov.au/index.php/news-publications/value-creation-and-capture-framework>).

Responses should also include examples of projects where they have made similar investments. Please avoid providing generic marketing material as this item is intended to provide a genuine indication of the extent to which there is private sector appetite to invest in SRL.

## 4.6. FURTHER INFORMATION

Brief description of any additional information that would be beneficial to understand in relation to the respondent in the context of SRL.



## 4.7. ACKNOWLEDGEMENT

I, \_\_\_\_\_ *[insert name]*,  
on behalf of, \_\_\_\_\_ *[insert company name]*,  
acknowledge that I have read the 'Important Notice' on page 1 of the Registration of Interest document,  
\_\_\_\_\_ *[insert company name]* agrees to comply  
with the terms contained therein and warrant that I have the authority to make this acknowledgement on  
behalf of \_\_\_\_\_ *[insert company name]*.

Signature \_\_\_\_\_

Position \_\_\_\_\_

Date \_\_\_\_\_